

We are seeking a **WINDOW SALES SPECIALIST** to join our team! You will service existing accounts comprised of professional contractors, home builders, remodelers, and other customers while seeking new opportunities for us. We offer premium lines including Andersen, Simonton, M.I. Window, EcoShield, Silverline, and more.

Responsibilities:

- Present and sell company products and services to new and existing customers
- Prospect and contact potential customers
- Reach agreed upon sales targets by the deadline
- Set follow-up appointments to keep customers aware of latest developments
- Create sales material to present to customers
- Contribute to team effort with recommendations and feedback
- Architect visits

Qualifications:

- Previous experience in sales, customer service, or other related fields
- Familiarity with CRM platforms
- Ability to build rapport with clients
- Strong negotiation skills
- Deadline and detail-oriented
- Ability to read and understand specifications and blueprints
- Knowledge of building and remodeling industry

Compensation Package and Benefits:

- Pay scale matched to experience, ability and production
- Vehicle and fuel allowance
- Performance bonus opportunities.
- Immediate Health Insurance eligibility.
- Dental Insurance.
- Immediate 401K entry.
- PTO.
- Paid Holidays.
- Supplemental Benefit Program.
- Team atmosphere.
- Promotional opportunities for sales and management
- Company clothing